From Chaos to Control: How Oomnitza Reshaped Carvana's Asset Management

Carvana is a pioneering force in the online used vehicle market and has become the fastest-growing used car retailer in U.S. history. With their rapid growth, they faced a daunting technology asset challenge, struggling to manage **over 13,000 laptops and mobile devices** manually using spreadsheets. A substantial 70% of Carvana's workforce comprises of dynamic, high-turnover operational roles. Consequently, Carvana faced a perpetual cycle of **onboarding and offboarding hundreds of employees** weekly.





98%
Endpoint Recovery
Rate

\$640K Annual Capex

Savings

100%
NIST & SOC-2
Compliance

Challenges

- Offboarded employee endpoint recovery rate of only 50%.
- Operating with a 70% risk of human error.
- **Ineffective security risk mitigation** and remediation due to inadequate location tracking across over 300 physical locations.
- Lack of holistic asset visibility and precise inventory control, jeopardizing compliance adherence.

Outcomes

By deploying Oomnitza's Modern Technology Asset Management solution:

- Endpoint recovery surged to 98%, saving over \$600K annually as they
 no longer needed to replace unrecovered devices.
- Automated workflows eliminated the risk of human error.
- Attained a perfect 100% compliance rating with NIST and SOC-2.
- Accelerated procurement processes 5x, improving forecasting & ordering.

"Thanks to Oomnitza, we've gained a holistic perspective on all of our endpoint devices. This empowered us to make informed procurement decisions, particularly as we prioritize cost and process efficiency."

Imran Kazi

Vice President of Technology Services at Carvana

"I'm no longer super nervous going into meetings with my boss, because I know I can answer any question he throws my way around the status of our over 10,000 endpoints."

Rob Laker,

Manager - Endpoint Operations at Carvana

Course Correcting with Modern Technology Asset Management

Oomnitza has firmly established itself as Carvana's trusted technology asset management partner. It plays a central role in addressing key challenges, such as managing offboarded employee endpoints. With Oomnitza's support, Carvana gains data-driven insights, enhancing efficiency and cost-effectiveness, and enabling confident decision-making.

Read the full case study and watch the video here »





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